

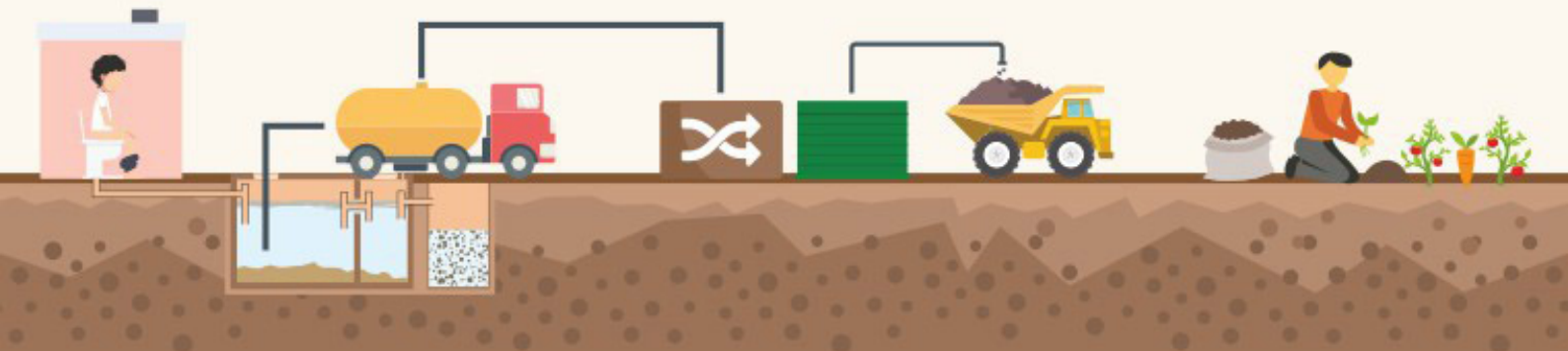
## Business Model Selection for



Feasibility

The FSM Index score indicates that the Overall FSM performance of the city is

Scale: Poor 0-33% | Medium 33-66% | Good 67-100%.



# Business Model Selection Report:

14 April 2019

Generated By: Vishnu

Produced By: Vishnu, , , .

© Copyright

All FSM Toolbox materials are freely available following the open-source concept for capacity development and non-profit use, so long as proper acknowledgement of the source is made when used. Users should always give credit in citations to the original author, source and copyright holder.

Please visit us on [www.fsmttoolbox.com](http://www.fsmttoolbox.com)



# CONTENTS

Business Model 4

Feasibility Assessment 5

6

## Business Model

Knowledge of potential business model options and evaluation of their suitability for the city is essential for FSM entrepreneurs. Based on the area of interest(s) in the FSM value chain, relevant business model case studies from across the world are presented. This planning module of the FSM Toolbox offers the users with case studies on a range of business models implemented in different parts of the world across the value chain, referenced from IWMI's Resource Recovery and Reuse Series 6 document. It also assists users in evaluating the relevance of these different models to their context to determine the feasibility of implementation.

Note: This module should only be used as a pre-feasibility tool and not an 'end-to-end business solution' tool. The main objective of this section is to function as a guiding tool for users who are interested to start a business in the FSM sector and already are familiar with the intricacies of the sector. This tool only showcases the possible business options which have been documented as part of IWMI's report on 'Business Models for Faecal Sludge Management' as part of the Resource Recovery and Reuse Series.

### Basic Information about your city:

- City Name:
- State:
- Country:
- Total Population:

### The business models selected are:

| S# | Name of Business Model |
|----|------------------------|
|----|------------------------|

## Feasibility Assessment

Mandatory and optional variables are used to calculate the feasibility score for the business models selected based on their requirement. The presence of the mandatory variables is essential for the successful implementation of the business models. However, the presence of the optional variables supports the ecosystem and is not an essential requirement for the existence of the business models. Both variable types have equal weightage in the feasibility calculation.

### Mandatory Variables for Business Model

---

### Optional Variables for Business Model

---

The feasibility of the business models is grouped as Good, Medium and Poor based on the score obtained.

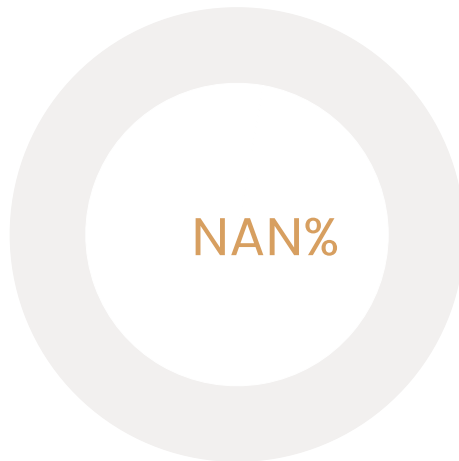
Scale: Poor (0-33%), Medium (33-66%), Good (67-100%)

The feasibility of the selected business models are:

(E.g.:

1- 30% (poor)

2- 60% (medium)



Feasibility



Recommendations for implementation of .

The following table lists the key requirement for successful implementation of this business model.

There are no recommendations

FSM Toolbox has an extensive repository of knowledge products that are most relevant to your city. Here is a list of select knowledge products for your reference. [Click here to learn more.](#)